USHJA POLICY STATEMENT

Subject: Program Planning, Development, and Implementation

Policy Number: GA106

Initial Date of Board Adoption: July 14, 2025

Board Approved Effective Date: July 14, 2025

This Program planning and development guide is a required process for the creation or modification of USHJA programs.

All proposed programs, new or modified, must meet the following criteria:

- 1. Must be financially viable and at a minimum budget neutral (sustainable revenue is defined as below in 1.d.) within three (3) years of operation (with the exception of educational programs as approved by the Board), and
- 2. Does not compete with an existing program/over service a specific segment of the membership, and
- 3. Must align within the mission and vision of USHJA, and fit within goals of the current USHJA Strategic Plan, or
- 4. Meet an extraordinary need due to current member or industry conditions not originally recognized at the time of the current USHJA Strategic Plan approval.