

**United States Hunter Jumper Association**  
**Profit & Loss**  
**Hunter Zone 6**

For the Year Ended November 30, 2006

	<u>Actual</u>	<u>Budget</u>	<u>Variance to Budget</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>5400 · Zone revenue</b>			
<b>USHJA Allocated funds</b>	1,967	5,700	(3,733)
<b>5415 · Sponsorships</b>	1,000	1,000	-
<b>Clinic income</b>	0	3,100	(3,100)
<b>5417 · Carryover funds</b>	2,393	0	2,393
<b>Total 5400 · Zone revenue</b>	<u>5,360</u>	<u>9,800</u>	<u>(4,440)</u>
<b>Total Income</b>	<u>5,360</u>	<u>9,800</u>	<u>(4,440)</u>
<b>Gross Profit</b>	5,360	9,800	(4,440)
<b>Expense</b>			
<b>8600 · Hunter Zones</b>			
<b>8610 · Finals competition</b>			
<b>8681 · Awards, prizes and ribbons</b>	434	2,850	(2,416)
<b>Total 8610 · Finals competition</b>	<u>434</u>	<u>2,850</u>	<u>(2,416)</u>
<b>8646 · Conference calls</b>	522	500	22
<b>8650 · Forums</b>	1,011	0	1,011
<b>Clinic expenses</b>	0	5,400	(5,400)
<b>Postage and printing</b>	0	600	(600)
<b>Travel to USHJA convention</b>	0	200	(200)
<b>Office supplies</b>	0	100	(100)
<b>Total 8600 · Hunter Zones</b>	<u>1,967</u>	<u>9,650</u>	<u>(7,683)</u>
<b>Total Expense</b>	<u>1,967</u>	<u>9,650</u>	<u>(7,683)</u>
<b>Net Ordinary Income</b>	<u>3,393</u>	<u>150</u>	<u>3,243</u>
<b>Net Income</b>	<u><u>3,393</u></u>	<u><u>150</u></u>	<u><u>3,243</u></u>

Hunter Zone 6 received \$2,393 in unrestricted carryover funds from the USEF in the year ended November 30, 2006 and did not spend any of the funds in the current year.