

**United States Hunter Jumper Association**  
**Profit & Loss**  
**Hunter Zone 2**

For the Year Ended November 30, 2006

	<u>Actual</u>	<u>Budget</u>	<u>Variance to Budget</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>5400 · Zone revenue</b>			
USHJA Allocated funds	5,700	5,700	-
<b>5403 · Finals Competition advertising</b>	2,125	0	2,125
<b>5404 · Finals Competitions sponsorship</b>	6,025	0	6,025
<b>5405 · Banquet</b>	1,840	1,500	340
<b>5410 · Finals competition</b>	56,147	55,000	1,147
<b>5417 · Carryover funds</b>	30,073	0	30,073
<b>Total 5400 · Zone revenue</b>	<u>101,910</u>	<u>62,200</u>	<u>39,710</u>
<b>Total Income</b>	<u>101,910</u>	<u>62,200</u>	<u>39,710</u>
<b>Gross Profit</b>	101,910	62,200	39,710
<b>Expense</b>			
<b>8600 · Hunter Zones</b>			
<b>8605 · Banquet</b>	7,664	3,500	4,164
<b>8610 · Finals competition</b>			
8680 · Management fee	1,876	0	0
8681 · Awards, prize money and ribbons	4,702	0	0
8682 · Judge and steward fees	2,056	0	0
8683 · Ring crew, secretary and others	14,632	0	0
8684 · Facility rental	6,701	0	0
8685 · Travel	1,915	0	0
8686 · Insurance	139	0	0
8687 · USEF drug and licensing fees	1,651	0	0
8688 · Postage and printing	1,955	0	0
8689 · Food	8,543	0	0
8690 · Miscellaneous	4,670	0	0
8691 · Promotional T shirts	4,046	0	0
<b>Total 8610 · Finals competition</b>	<u>52,886</u>	<u>58,000</u>	<u>(5,114)</u>
8611 · Side saddle competition	263	0	263
8615 · Finals awards	930	0	930
8646 · Conference calls	58	300	(242)
8600 · Hunter Zones - Other	640	0	640
Travel to USHJA convention	0	200	(200)
Office supplies, postage & printing	0	200	(200)
<b>Total 8600 · Hunter Zones</b>	<u>62,441</u>	<u>62,200</u>	<u>241</u>
<b>Total Expense</b>	<u>62,441</u>	<u>62,200</u>	<u>241</u>
<b>Net Ordinary Income</b>	<u>39,469</u>	<u>0</u>	<u>39,469</u>
<b>Net Income</b>	<u><u>39,469</u></u>	<u><u>0</u></u>	<u><u>39,469</u></u>