

**United States Hunter Jumper Association
Hunter Zone 12
Profit and Loss
For the Twelve Months Ended November 30, 2007**

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|---|---------------|
| Ordinary Income/Expense | |
| Income | |
| 5400 · Zone revenue | |
| USHJA Allocated funds | 4,084 |
| Carryover | 6,642 |
| 5404 - Finals Competitions sponsorship | 2,040 |
| 5405 · Banquet | 1,897 |
| 5410 - Finals Competition | 7,461 |
| 5416 - Clinic income | 6,428 |
| Total 5400 · Zone revenue | <u>28,552</u> |
| Total Income & Allocations | <u>28,552</u> |
| Gross Profit | <u>28,552</u> |
| Expense | |
| 8600 · Hunter Zones | |
| 8605 · Banquet | |
| 8602 · Venue and decor | 1,486 |
| 8603 · Award expenses | 626 |
| 8604 · Postage and printing | - |
| 8605 · Banquet - Other | 44 |
| Total 8605 · Banquet | <u>2,156</u> |
| 8610 · Finals competition | |
| 8681 · Awards, prize money and ribbons | 3,867 |
| 8682 · Judge and steward fees | 1,200 |
| 8683 · Ring crew, secretary and others | 1,500 |
| 8686 · Insurance | 139 |
| 8687 - USEF drug and licensing fees | 576 |
| 8688 - Postage and printing | 252 |
| 8690 - Miscellaneous | 40 |
| Total 8610 · Finals competition | <u>7,574</u> |
| 8645 · Telephone | 16 |
| 8647 - Zone Horsemanship class | 160 |
| 8649 · Clinics | 4,481 |
| Total 8600 · Hunter Zones | <u>14,387</u> |
| Total Expense | <u>14,387</u> |
| Net Ordinary Income | <u>14,165</u> |
| Net Income | <u>14,165</u> |

| | |
|---------------------------------------|---------------|
| Unrestricted Carryover to 2008 | 14,165 |
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