

United States Hunter Jumper Association
Profit & Loss
Hunter Zone 12
For the Year Ended November 30, 2006

	<u>Actual</u>	<u>Budget</u>	<u>Variance to Budget</u>
Ordinary Income/Expense			
Income			
5400 · Zone revenue			
USHJA Allocated funds	5,700	5,700	-
5404 · Finals Competitions sponsorship	350	0	350
5405 · Banquet	412	2,400	(1,988)
5406 · Fundraising	740	0	740
5410 · Finals competition	5,781	5,500	281
5416 · Clinic income	2,493	0	2,493
5417 · Carryover funds	3,037	0	3,037
Total 5400 · Zone revenue	<u>18,513</u>	<u>13,600</u>	<u>4,913</u>
Total Income	<u>18,513</u>	<u>13,600</u>	<u>4,913</u>
Gross Profit	18,513	13,600	4,913
Expense			
8600 · Hunter Zones			
8605 · Banquet	1,070	4,400	(3,330)
8610 · Finals competition			
8680 · Management fee	500		
8681 · Awards, prize money and ribbons	3,601		
8682 · Judge and steward fees	1,190		
8683 · Ring crew, secretary and others	1,500		
8684 · Facility rental	275		
8685 · Travel	1,054		
8686 · Insurance	139		
8687 · USEF drug and licensing fees	588		
8688 · Postage and printing	365		
8689 · Miscellaneous	35		
Total 8610 · Finals competition	<u>9,247</u>	<u>8,500</u>	<u>747</u>
8620 · Travel to USHJA convention	200	200	-
8640 · Postage and printing	12	100	(88)
8647 · Zone horsemanship class	234	0	234
8649 · Clinics	1,013	0	1,013
8654 · Website	95	0	95
Telephone	0	300	(300)
Office supplies	0	100	(100)
Total 8600 · Hunter Zones	<u>11,871</u>	<u>13,600</u>	<u>(1,729)</u>
Total Expense	<u>11,871</u>	<u>13,600</u>	<u>(1,729)</u>
Net Ordinary Income	<u>6,642</u>	<u>0</u>	<u>6,642</u>
Net Income	<u><u>6,642</u></u>	<u><u>0</u></u>	<u><u>6,642</u></u>